



光麗光電科技股份有限公司

Kuangli photoelectric technology co., Ltd.



Third Quarter 2018 Results Investor Conference

Disclaimer Statement

■Kuangli Photoelectric Technology Co., Ltd. Statements of its current expectations and estimates are forward-looking statements subject to significant known and unknown risks and uncertainties and actual results may differ materially from those contained or implied in the forward-looking statements. These forward-looking statements are not guarantees of future performance and therefore one should not place undue reliance on them. Except as required by law, we undertake no obligation to update any forward-looking statements, whether as a result of new information, future events, or otherwise.

Agenda

- 3Q18 Financials
- Business Summary
- Future Outlook
- Q&A

The background features a large, semi-circular fan shape. Inside the fan, there is a traditional Chinese landscape painting in a light, monochromatic style, showing mountains, trees, and a small structure. The overall color palette is a soft, muted green.

3Q18 Financials

Statement of Comprehensive Income

NT\$ Thousand	2018Q3		2018Q2		QoQ	2017Q3	
Sales	32,505	100.0%	24,508	100.0%	32.6%	20,249	100.0%
Cost Of Goods Sold	25,944	79.8%	30,795	125.7%	-15.8%	39,552	195.3%
Gross Income (Loss)	6,561	20.2%	(6,287)	-25.7%	204.4%	(19,303)	-95.3%
Operating Expenses	8,476	26.1%	11,327	46.2%	-25.2%	6,084	30.0%
Operating Income (Loss)	(1,915)	-5.9%	(17,614)	-71.9%	89.1%	(25,387)	-125.4%
Net Non-Operating Income(Loss)	22,992	70.7%	18,076	73.8%	27.2%	(5,285)	-26.1%
Pre-Tax Income(Loss)	21,077	64.8%	462	1.9%	4462.1%	(30,672)	-151.5%
Net Income(Loss)	20,804	64.0%	397	1.6%	5140.3%	(32,933)	-162.6%
EPS	0.45		0.01			(0.72)	
EBITDA	(1,755)	-5.4%	(17,414)	-71.1%	89.9%	(13,048)	-64.4%

Consolidated Balance Sheet

<u>NT\$ Thousand</u>	<u>2018.09.30</u>	<u>2018.06.30</u>	<u>2017.09.30</u>
Cash And Cash Equivalents	356,149	237,563	109,199
Inventories	14,297	10,031	16,275
Total Assets	452,630	449,134	537,720
Short-Term Debt	-	-	-
Long-Term Debt	-	-	-
Owners' Equity	<u>407,484</u>	<u>400,650</u>	<u>491,289</u>
Current Ratio	937.6%	864.0%	981.9%
Debt-To-Equity Ratio	11.1%	12.1%	9.5%
Net Gearing Ratio	<u>Net Cash</u>	<u>Net Cash</u>	<u>Net Cash</u>

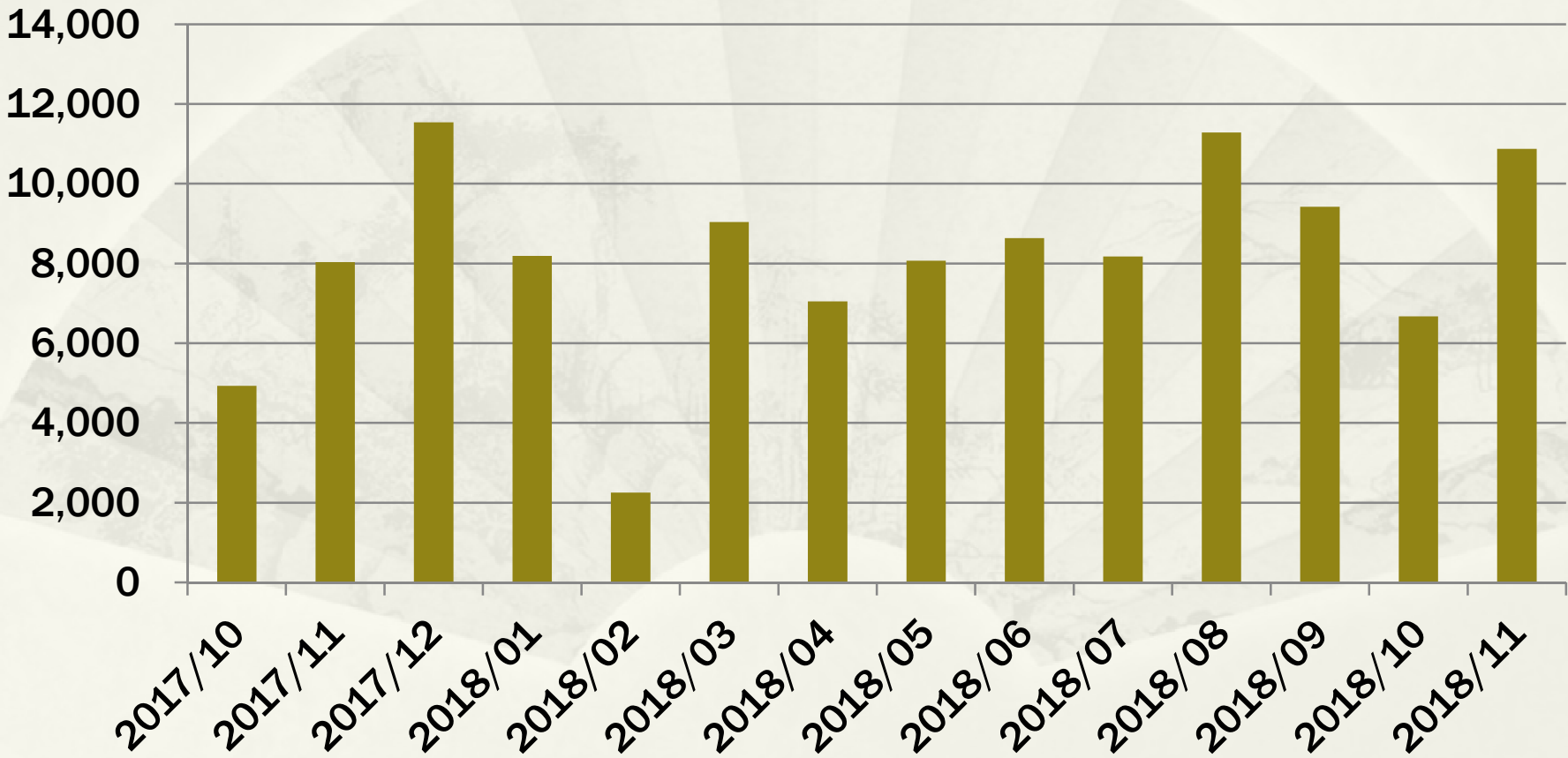


Business Summary

Kuangli Photoelectric Technology Co.,Ltd.

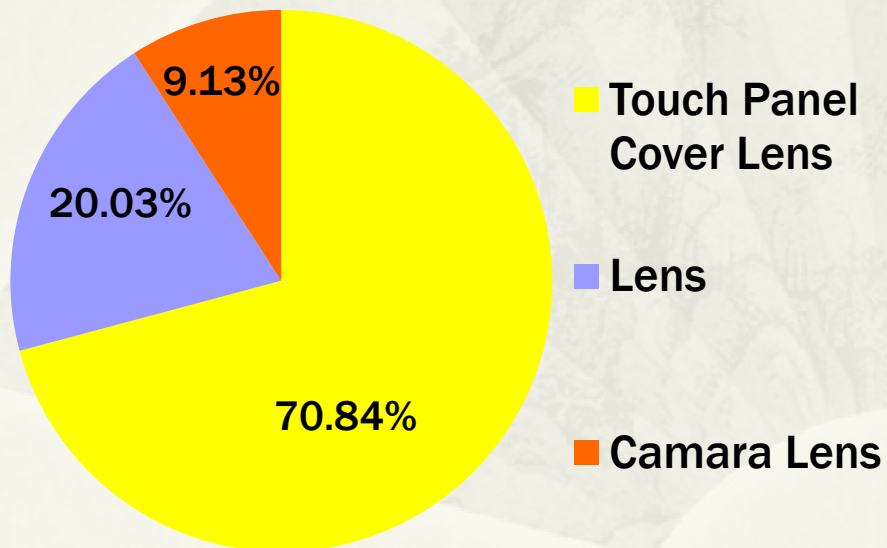
Unit : NT\$ Thousand

Consolidated Revenue Trend Monthly

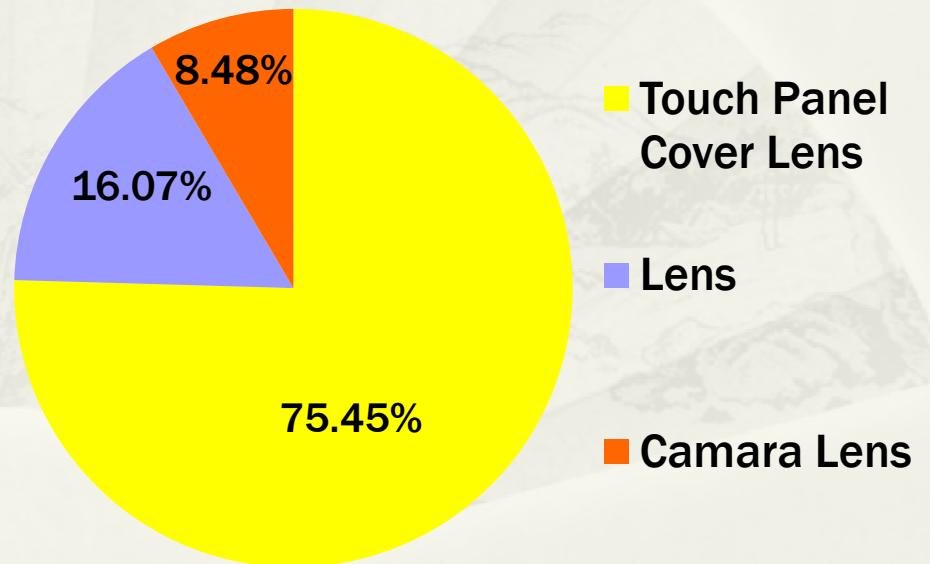


Kuangli Photoelectric Technology Co.,Ltd.

2018Q3 Product Mix

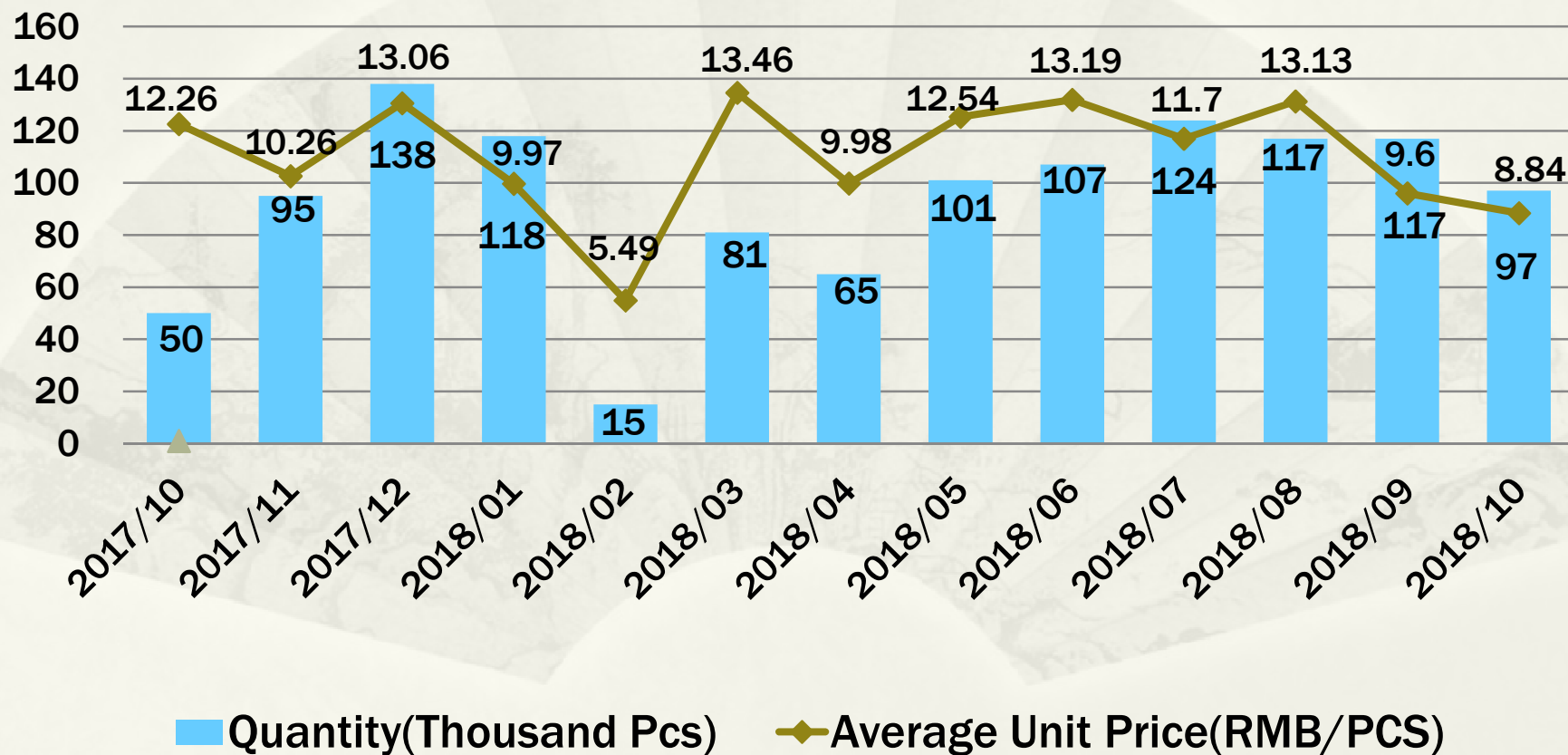


2018Q2 Product Mix



Kuangli Photoelectric Technology Co.,Ltd.

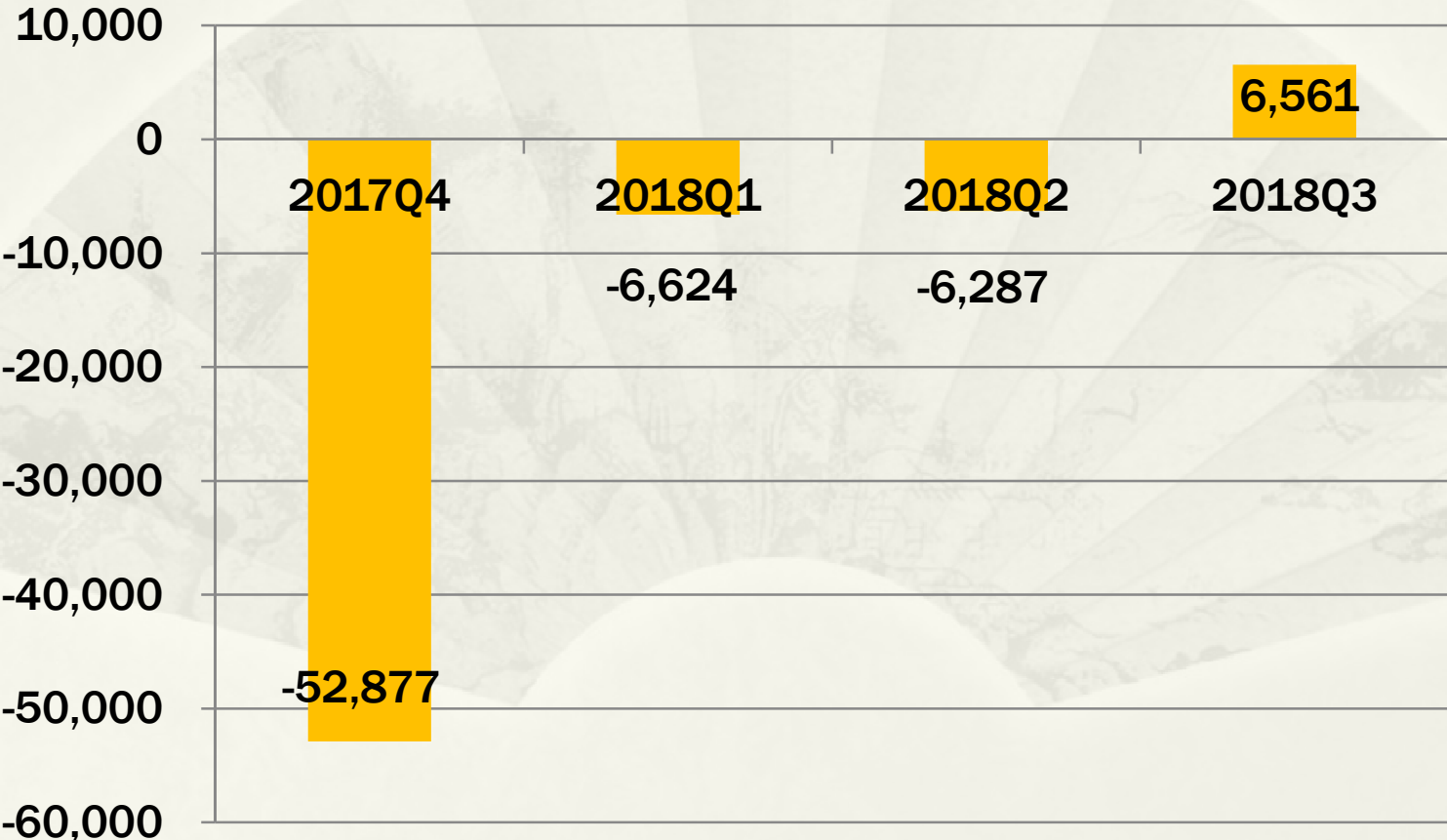
Touch Panel Cover Lens ASP and Sales Trends



Kuangli Photoelectric Technology Co.,Ltd.

Unit : NT\$ Thousand

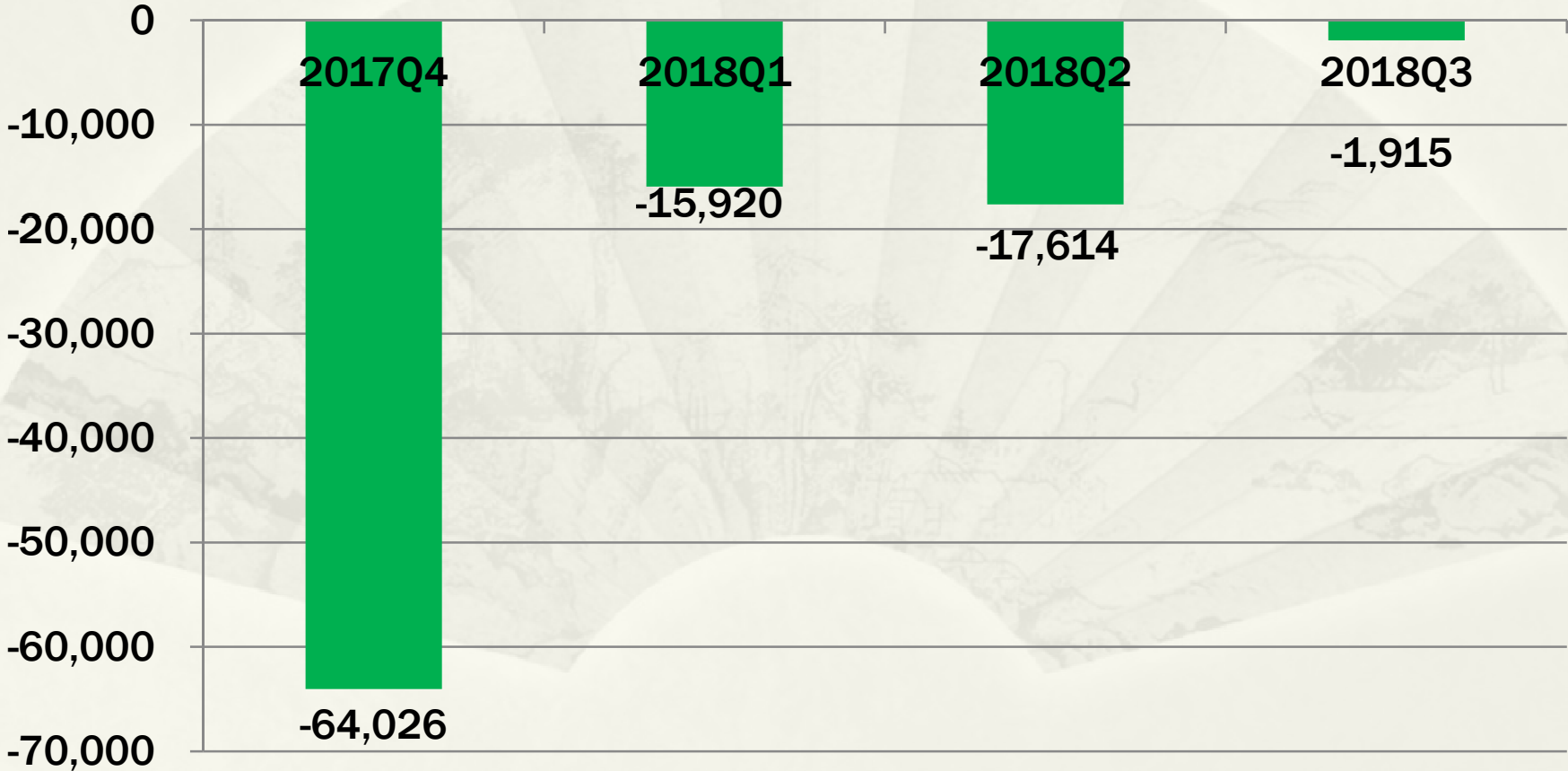
Gross Profit



Kuangli Photoelectric Technology Co.,Ltd.

Unit: NT\$ Thousand

Operating income

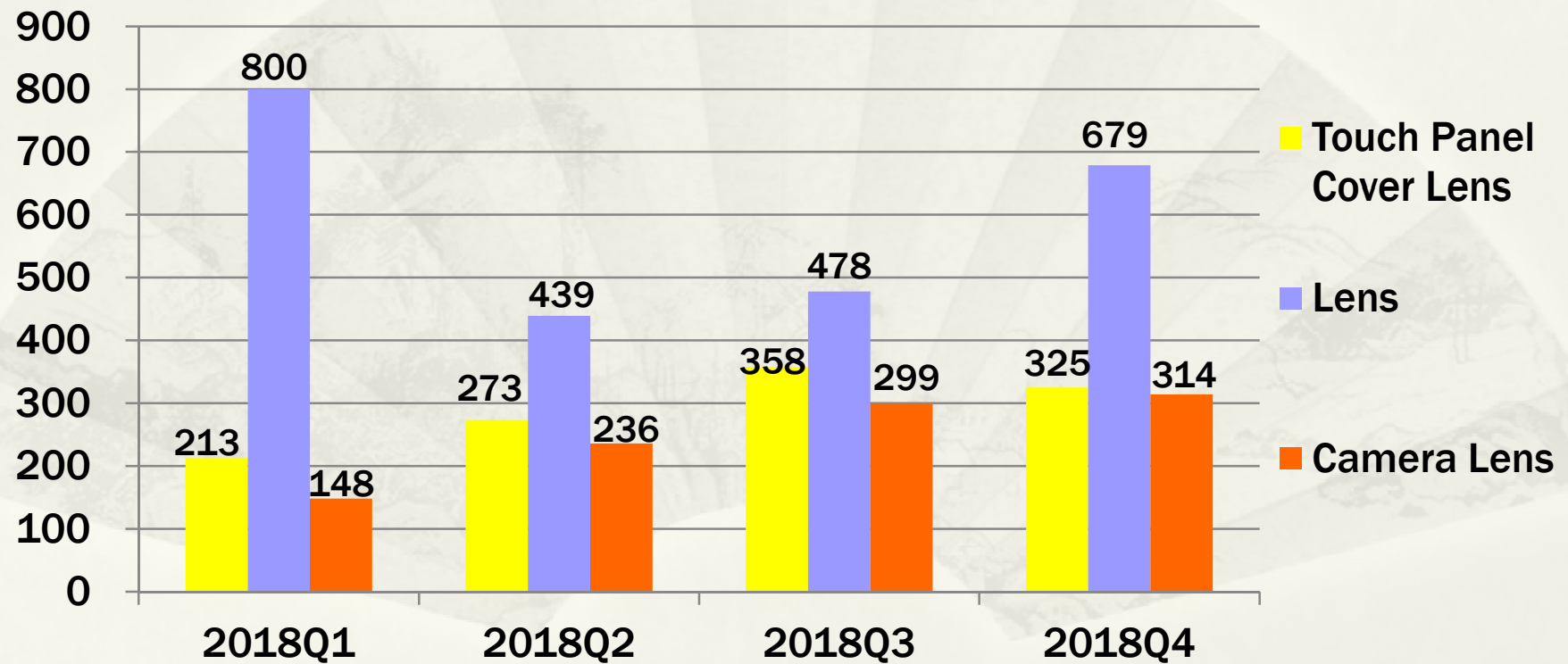




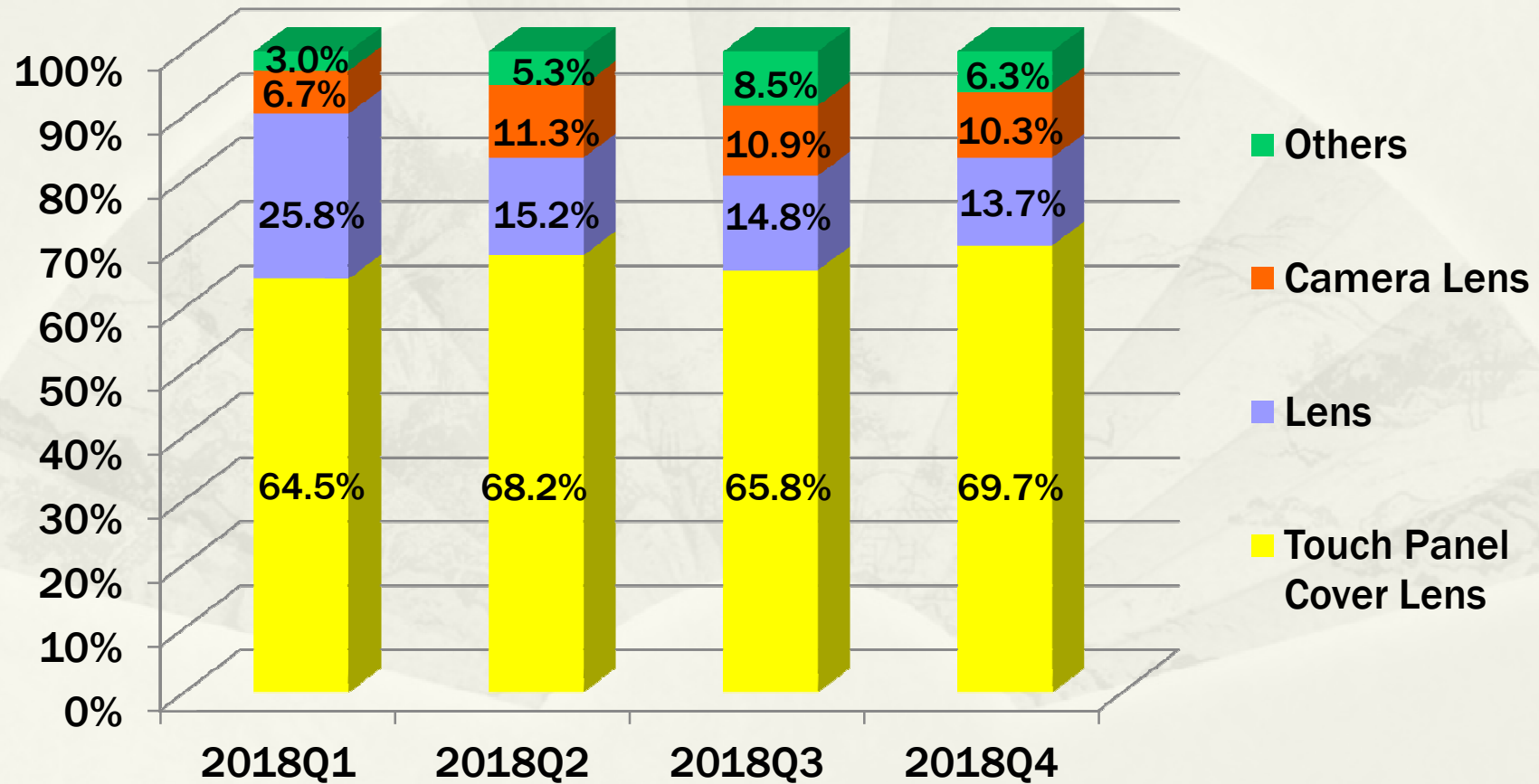
Future Outlook

2018 Q4 Shipment Outlook

Unit : Thousand Pcs



2019 Outlook of Sales and productions




Research and Development Projects

- Focusing on antifogging and coating technologies on dashboard camera lens and industrial devices lens.
- Improving special coating capabilities in order to gain new customers.
- Launching innovations in cover lens business and developing more competitive products.

Competitive Advantage

- Integrated resources to improve productivity.
- The improvement of customized service and efficiency.
- Focus on main customers to enhance service quality and further solidify partnership.
- Conservative operating leverage , steady growth.



Thank You Q&A